# Cortical Activity Index

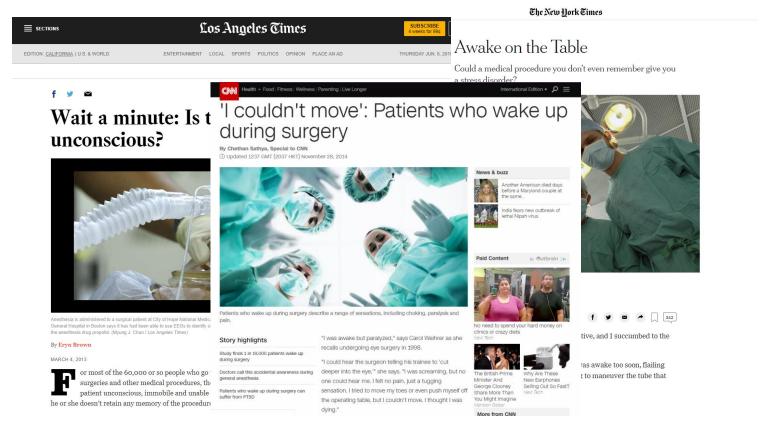
BrainU





# The Risk of anesthesia operation

Every year over 600,000 people experience medical accident

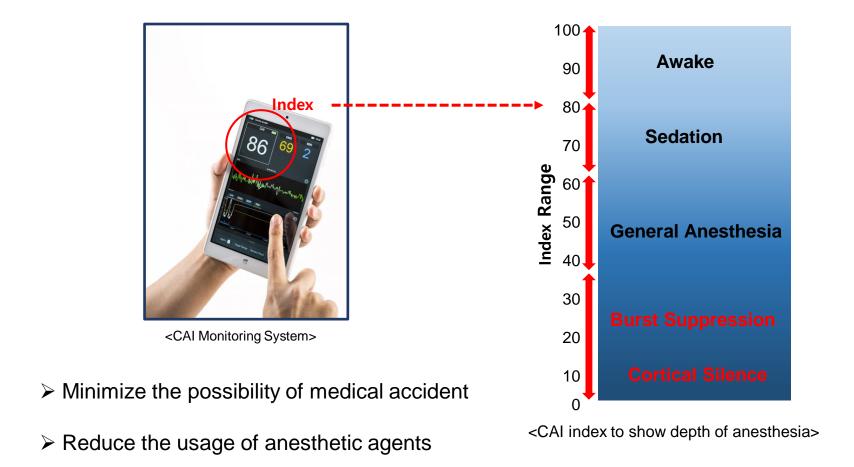


In UK about 20,000 people out of 3M experience intra-operative awareness \*Source: The Journal Anesthesia (2014)

In US at least 30,000 people are estimated \*Source: the American Society of Anesthesiologists (2013)

# **Depth of Anesthesia Monitoring System**

Device to show patient's level of consciousness.



# **CAI** components

Comprise of 3 parts: Sensor, Amplifier and Monitor



Sensor(CAIs)

Collect the patient's brainwaves deliver it to CAI amplifier



Amplifier(CAIx)

Intensify the brain signal transmit it to CAI monitor



Monitor(CAIv)

Calculate signal with CAI algorithm display CAI index on the screen

## **Medtronic: BIS**

The first and the most frequently used device has its limitation



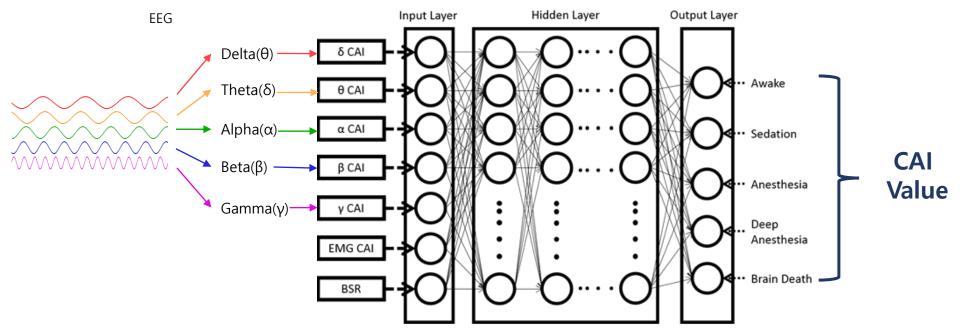
- ➤ Made in 1994
- ➤ Occupy over 85% of market

- 1. Limited on extensibility
- 2. Late responsiveness
- 3. Shut-down by electrical stimulation
- 4. Sensor issue
- 5. Long cable

# 1) CAI Algorithm

#### Different algorithm and possible to be used for other purpose





Bis algorithm estimates the state by trend/possibility like weather forecast

→ Targeted for general anesthesia: Low extensibility

CAI algorithm calculates the state by analyzing of whole brainwaves

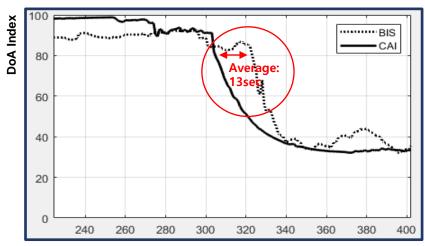
→ Possibility of being used for other purpose: Extensibility

# 2) Responsiveness

#### CAI is 13 seconds faster on average



#### Reactivity in timeline



After injection of anesthetic,
13 seconds faster in index change

Video to show CAI Reactivity



CAI: immediate index fall BIS: 13sec later than CAI

CAI shows immediate change of conscious level after anesthesia

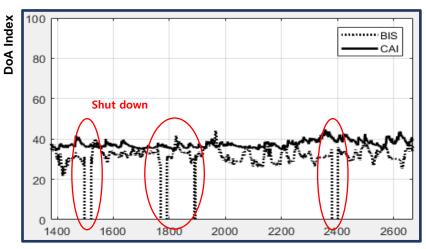
→ Reduce the possibility of intra-operative awareness

# 3) Stability

#### CAI is more stable against external stimulations



#### Stability in timeline



In case of electrical stimulation, there is temporary shut-down of BIS system

#### Video to show CAI stability



Unlike BIS, CAI index is stable during electrical stimulation

CAI maintains its index under the situation which has external stimulus

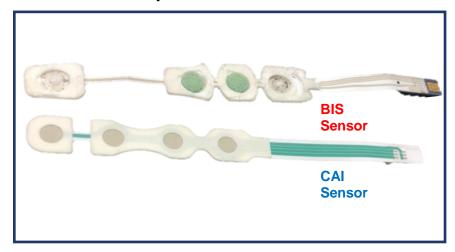
→ Reduce the possibility of injecting anesthesia by mis-reading the index

# 4) Sensor: CAIs

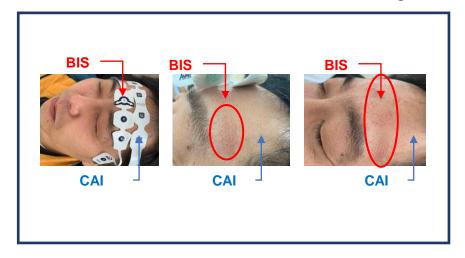
#### CAIs is bio-compatible and more adhesive



**Comparison BIS vs CAI** 



Differences on the skin after attaching



Make it smaller, Use biocompatible material

→ Low skin irritation and more adhesive

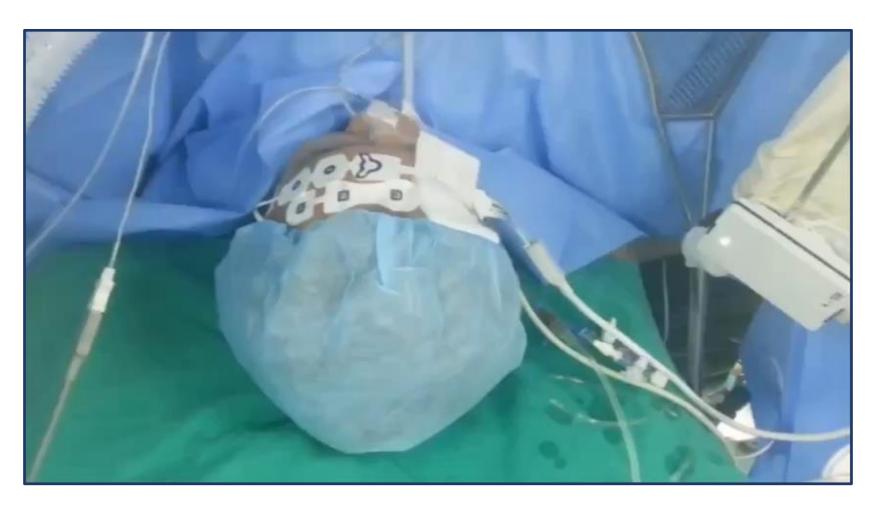
BIS: leave a mark on the skin

CAI: less stimulation without a mark

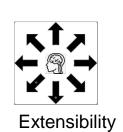
# 5) Wireless

Minimize the space in operating room by using Bluetooth





Improve the unsatisfied needs with reasonable price









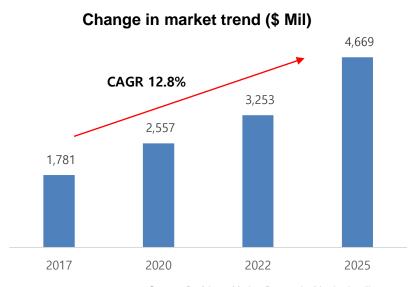






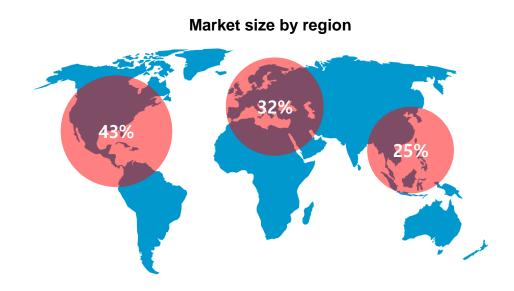
### **Market situation**

#### Huge potential market with steady growth of usage



Source: Profshare Market Research, Mordor Intelligence

- ✓ Average annual growth of 12.8%
- ✓ Expand use in market



- √ Size: Americas > EMEA > APAC
- √ Growth rate: APAC > EMEA > Americas
- Expansion of use in developed countries
   Growth potential in developing countries

# 12 Certification Plan by BrainU



#### <Certification Status>

| Country   | Certificate/Register | Status         | Date            |  |
|-----------|----------------------|----------------|-----------------|--|
| Int.      | ISO 13485: 2016      | Done           | Mar.2020        |  |
| Int.      | RoHS2                | Done           | Mar.2020        |  |
| Korea     | GMP                  | Done           | Sep.20          |  |
| Korea     | KFDA                 | Done           | Apr.2016        |  |
| EU        | CE(MDD)              | In the process | Before Nov.2020 |  |
| China     | CFDA                 | In the process | Before Feb.2021 |  |
| Vietnam   | Registration         | Done           | Oct.2020        |  |
| Indonesia | Registration         | In the process | Before Nov.2020 |  |



# **Domestic Business**

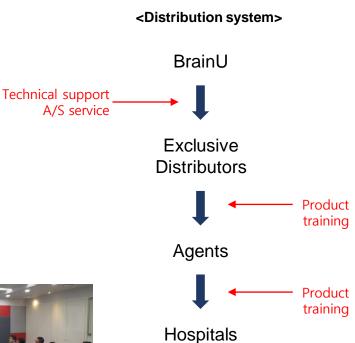
Business model: "lock-in", Distribution system: exclusive contract

#### Start domestic sales (2019~)

- Business model: "lock-in" (ex. Printer-toner)
- Provide CAI to 80 hospitals
- Sales 250 devices / 40,000 sensors
- Achieve about one million USD







<Product training by BrainU>

# **International Business**

Different by country and find distributors for each country

#### Expand business to abroad (2020~)

- Flexible policies based on each country's situation
- Obtaining certificate and registration for each country
- > 5-years contract with JinKangAn in China
- > Under discussion with distributors in APAC countries



<China-Bio, Shanghai (2019)>



<Meeting in Indonesia (2019)>

#### <Distribution system>

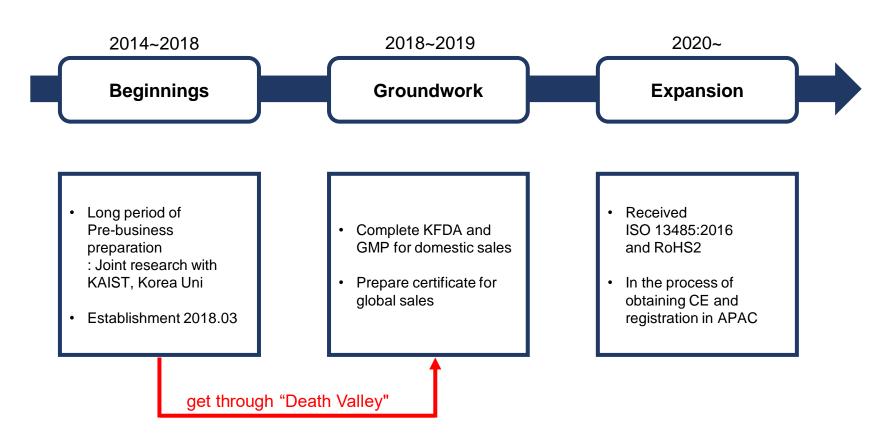


## 15 BrainU Overview

Our goal is to change medical industry in line with 4th industrial age

#### Main business

- Development of medical devices and wearables based on brainwaves
- Brain convergence R&D and data-driven research, software development, R&D services



# 16 Patents

| Item      | IP     | Ctry | Status     | Application No.   | Registration No.          | Title of Invention  |
|-----------|--------|------|------------|-------------------|---------------------------|---|
| Algorithm | Patent | KR   | Registered | 10-2013-0015676   | 10-1371299                | Analyzing method and apparatus for the depth of anesthesia using cepstrum method      |
| Algorithm | Patent | KR   | Registered | 10-2013-0016794   | 10-1400362                | Analyzing method and apparatus for the depth of anesthesia                            |
| Algorithm | Patent | KR   | Registered | 10-2011-0049214   | 10-1248055                | Model and simulator of EEG for quantifying the depth of anesthesia                    |
| Algorithm | Patent | KR   | Registered | 10-2011-0049198   | 10-1248118                | Apparatus of analyzing EEG for quantifying the depth of anesthesia and method thereof |
| Algorithm | Patent | CN   | Registered | 201480008515.4    | ZL201480008515.4          | Analyzing method and apparatus for the depth of anesthesia using cepstrum method      |
| Algorithm | Patent | CN   | Registered | 201480008609.1    | ZL201480008609.1          | Analyzing method and apparatus for the depth of anesthesia                            |
| Algorithm | Patent | EP   | Registered | 14751919.3        | 2962634<br>602014020437.6 |   |
| Algorithm | Patent | JP   | Registered | 2015-555929       | 6259471                   |   |
| Algorithm | Patent | SG   | Registered | 11201505990Q      | 11201505990Q              |   |
| Algorithm | Patent | US   | Pending    | 14/767,286        |                           |   |
| Algorithm | PCT    | PCT  | Pending    | PCT/KR2014/001201 |                           |   |
| Sensor    | Design | KR   | Registered | 30-2014-0058028   | 30-0805287                | Sensor for the measurement of bio-signals   |
| Sensor    | Design | KR   | Registered | 30-2015-0043431   | 30-0854469                | Sensor for the measurement of bio-signals   |
| Sensor    | Design | KR   | Registered | 30-2016-0052806   | 30-0910972                | Sensor for the measurement of bio-signals   |
| Sensor    | Design | CN   | Pending    | 201730338640.8    |                           | Sensor for the measurement of bio-signals   |
| Sensor    | Design | CN   | Registered | 201830069665.7    | ZL201830069665.7          | Sensor for the measurement of bio-signals   |
|           | TM     | KR   | Registered | 40-2016-0040510   | 40-1263578                | CAIv  |
|           | TM     | KR   | Registered | 40-2016-0040463   | 40-1263577                | CAIx  |

33rd Annual International Conference of the IEEE EMBS Boston, Massachusetts USA, August 30 - September 3, 2011

Monitoring the Depth of Anesthesia from Rat EEG using Modified Shannon Entropy Analysis

35th Annual International Conference of the IEEE EMBS Osaka, Japan, 3 - 7 July, 2013

A Cepstral Analysis based Method for Quantifying the Depth of Anesthesia from Human EEG

2014
International Conference
on Information and Communication
Technology Convergence
(ICTC)

Implementation of Real-time Depth of Anesthesia Monitoring System Using Wireless Data Transfer

2017
Korea University Department of Medicine
Graduate School
Major in Anesthesiology and Pain Medicine

Research for Quantifying the Depth of Anesthesia based on Physiological Signal Model-Usefulness of Cortical Activity Index

2020 Medicine (2020) 99:5

Quantifying the depth of anesthesia based on brain activity signal modeling

# **Key members**



#### **Seungkyun Hong (President)**

- MS, Yonsei Uni.
- Ex Donghwa Pharm
- Ex Charm Engineering co., Ltd.
- Clinical Research Associate
- 16 years of experience in medical Area



#### **Kwangmoo Kim (Vice President)**

- Ph.D, Korea Uni.
- Ex Deputy director of MEST
- Council member of NST
- CEO in listed company



#### Jihoon Han (H/W Engineer)

- BS, Kongju Uni.
- CAI H/W developer
- 20 years of experience



#### **Hyun Park (S/W Engineer)**

- MS, Kwangwoon Uni.
- CAI S/W developer
- 10 years of experience



#### **Kyuhong -Lee (Production Manager)**

- BS, Yonsei Uni.
- Ex senior researcher in Galaxia
- 14 years experience of QC



#### Sangwoo Choi (R/A manager)

- BS, Hannam Uni.
- Ex Charm Engineering co., Ltd.
- 8 years experience of licensing

# Thank You

# BrainU

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